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# **ANNUAL AUDITED REPORT** FORM X-17A-5 PART III

**FACING PAGE** 

REPORT FOR THE PERIOD BEGINNING	01/01/04 AND EN MM/DD/YY	IDING	12/31/04 MM/DD/YY
A	A. REGISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER:		<u> </u>	OFFICIAL USE ONLY
Mercantile Investment Services, Inc.			
ADDRESS OF PRINCIPAL PLACE OF BUSINES	L	FIRM ID. NO.	
100 Summer Street, Suite 1500			
	(No. and Street)		
Boston	MA		02110
(City)	(St	rate)	(Zip Code)
NAME AND TELEPHONE OF PERSON TO CON	TACT IN REGARD TO THIS REPORT		
Robert Bucher		14-470-8661 rea Code – Telephone No.)	
	(1)	res code Polephone Ne.,	
E	. ACCOUNTANT IDENTIFICATION	l Alex	
INDEPENDENT PUBLIC ACCOUNTANT whose	opinion is contained in this Report*	P	OCESSED
		M	NR 14 2005
PricewaterhouseCoopers (Name - if individual, state last, first, middle name)			THOMSON
			FINANCIAL
100 East Broad Street	Columbus (City)	OH (State)	43215 (Zip Code)
CHECK ONE:	· •		
Certified Public Accountant Public Accountant			
Accountant not resident in United	States or any of its possessions.		
	FOR OFFICIAL USE ONLY		· · · · · · · · · · · · · · · · · · ·

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## **OATH OR AFFIRMATION**

supp and o	orting corre	t Bucher, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and g schedules pertaining to the firm of Mercantile Investment Services, Inc., as of December 31, 2004, are true ct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any y interest in any account classified solely as that of a customer, except as follows:
A CHARLES AND A		DIANE R. WENDEL BAKER Notary Public, State of Ohio My Commission Expires 08-20-06  Polect Luclus Signature Financial and Operations Principal
J	Xlu	Notary Public
		rt** contains (check all applicable boxes):
		Facing page.
$\bowtie$	` '	Statement of Financial Condition.
$\boxtimes$	(c)	Statement of Income (Loss).
		Statement of Changes in Financial Condition.
$\bowtie$	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital
	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors
$\bowtie$	(g)	Computation of Net Capital
$\bowtie$	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
$\bowtie$	(i)	Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
Ш	(j)	A Reconciliation, including appropriate explanations, or the Computation of Net Capital Under Rule 15c3-1 and the
		Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between Audited and Unaudited Statement of Financial Condition with respect to methods of
		consolidation.
	` '	An Oath or Affirmation.
Ц		A Copy of the SIPC Supplemental Form.
$\bowtie$	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
_	` '	Statement of Cash Flows.
**F	or co	nditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# Mercantile Investment Services, Inc. (A wholly owned subsidiary of The BISYS Group, Inc.)

(A wholly owned subsidiary of The BISYS Group, Inc.)
Financial Statements and
Supplementary Information
December 31, 2004



#### Report of Independent Auditors

PricewaterhouseCoopers LLP 100 East Broad Street, Suite 2100 Columbus OH 43215 Telephone (614) 225 8700 Facsimile (614) 224 1044

To the Board of Directors and Stockholder of Mercantile Investment Services, Inc.

In our opinion, the accompanying statement of financial condition and the related statements of operations, of changes in stockholder's equity and of cash flows present fairly, in all material respects, the financial position of Mercantile Investment Services, Inc. (a wholly owned subsidiary of The BISYS Group, Inc.) (the "Company") at December 31, 2004, and the results of its operations, changes in its stockholder's equity and its cash flows for the period January 28, 2004 through December 31, 2004, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The Company is a member of a group of affiliated companies and, as disclosed in the financial statements, has extensive transactions and relationships with its affiliates. Because of these relationships, it is possible that the terms of these transactions are not the same as those that would result from transactions among unrelated parties.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules on pages 8 and 9 are presented for purposes of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 25, 2005

Pricewoferhreeloger LLP

(A wholly owned subsidiary of The BISYS Group, Inc.)
Statement of Financial Condition
December 31, 2004

Assets		
Cash	\$	300,000
Receivable from affiliate		18,585
Distribution fees receivable		53,634
Prepaid expenses		24,968
Commissions receivable		7,351
Total assets	<u>\$</u>	404,538
Liabilities and Stockholder's Equity		
Liabilities		
Distribution fees payable	\$	44,039
Accrued other expenses		2,861
Total liabilities		46,900
Stockholder's equity		
Common stock, \$0.01 par value; 1,000 shares authorized;		
100 shares issued and outstanding		1
Additional paid-in capital		299,999
Retained earnings		57,638
Total stockholder's equity		357,638
Total liabilities and stockholder's equity	\$	404,538

(A wholly owned subsidiary of The BISYS Group, Inc.)

# Statement of Operations

For the period January 28, 2004 through December 31, 2004

Revenue Distribution fees Commissions Other income Total revenue	\$ 399,650 38,987 29,310 467,947
Expenses Distribution expense Administrative service fee to affiliate Intangibles tax Other expenses Total expenses	331,038 2,933 2,861 44,040 380,872
Income before taxes Income taxes Net income	\$ 87,075 29,437 57,638

(A wholly owned subsidiary of The BISYS Group, Inc.)

Statement of Changes in Stockholder's Equity
For the period January 28, 2004 through December 31, 2004

	Common Stock		Additional Paid-In Capital		Retained Earnings		Total Stockholder's Equity	
Balances at January 28, 2004	\$	-	\$	-	\$	-	\$	
Contribution from parent Net income		1		299,999 -		57,638		300,000 57,638
Balances at December 31, 2004	\$	1	\$	299,999	\$	57,638	\$	357,638

(A wholly owned subsidiary of The BISYS Group, Inc.)

Statement of Cash Flows

For the period January 28, 2004 through December 31, 2004

Cash flows from operating activities  Net income  Adjustments to reconcile net income to net cash provided by operating activities	\$	57,638
Increase in receivable from affiliate		(18,585)
Increase in distribution fees receivable		(53,634)
Increase in prepaid expenses		(24,968)
Increase in commissions receivable		(7,351)
Increase in distribution fees payable		44,039
Increase in accrued other expenses		2,861
Net cash provided by operating activities		
Cash flows from financing activities		
Capital contribution from parent		300,000
Net cash provided by financing activities		300,000
Net increase in cash		300,000
Cash at beginning of year		
Cash at end of year	\$	300,000
Supplemental disclosures of cash flow information	,	
Cash paid during the year for income taxes	\$	-

The accompanying notes are an integral part of these financial statements.

(A wholly owned subsidiary of The BISYS Group, Inc.)
Notes to Financial Statements
December 31, 2004

#### 1. Organization

Mercantile Investment Services, Inc. (the "Company") is a wholly owned subsidiary of The BISYS Group, Inc. ("BISYS"). The Company is registered with the Securities and Exchange Commission ("SEC") as a broker-dealer and is a member of the National Association of Securities Dealers, Inc. ("NASD").

Effective May 13, 2004, the Company became the distributor and principal underwriter of The Mercantile Funds (the "Funds") and, as a result, substantially all of the Company's revenues are earned from the Funds. The Company receives distribution fees from these Funds.

#### 2. Significant Accounting Policies

#### Cash

The Company maintains cash deposits in banks which, from time to time, exceed the amount of deposit insurance available. Management periodically assesses the financial condition of the institutions and believes that any potential credit loss is minimal.

#### Revenue Recognition

Distribution fees represent fees paid by the Funds pursuant to rule 12b-1 of the Investment Company Act of 1940 and the distribution agreement between the Funds and the Company. Fees earned by the Company are principally determined based on average daily net assets of the Funds and are accrued monthly. By contractual agreements, the Company retains a portion of these fees as compensation.

Commissions are based on a percentage of the value of the shares distributed.

#### **Distribution Expense**

Distribution expense represents fees paid to other broker-dealers which originally sold the Funds and generated the distribution fee revenue. Distribution fees not paid to selling brokers are used to support other distribution related activities.

#### **Income Taxes**

BISYS and its affiliates file a consolidated federal income tax return that includes the Company. BISYS apportions income tax expense or benefit among all the affiliates based on their taxable income, using corporate statutory rates adjusted for the effect of temporary differences of the Company.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

(A wholly owned subsidiary of The BISYS Group, Inc.)
Notes to Financial Statements
December 31, 2004

#### 3. Net Capital Requirement

As a registered broker-dealer engaged in the sale of redeemable shares of registered investment companies and certain other share accounts, the Company is subject to the Securities and Exchange Commission ("SEC") Uniform Net Capital Rule 15c3-1 (the "Rule"), which requires the maintenance of minimum net capital, and requires that the ratio of aggregate indebtedness to net capital, shall not exceed 8 to 1. At December 31, 2004, the Company had net capital under the Rule of \$260,451, which was \$254,589 in excess of its minimum required net capital of \$5,862. The Company's ratio of aggregate indebtedness to net capital at December 31, 2004 was .18 to 1.

## 4. Regulatory Compliance

The Company has claimed exemption from the provisions of SEC Rule 15c3-3 under Subparagraph (k)(1)—all customer transactions are limited to the sale and redemption of redeemable securities of registered investment companies and the Company does not handle customer funds. As such, the Company is not required to maintain funds in segregation.

## 5. Related-Party Transactions

During the period January 28, 2004 through December 31, 2004, BISYS provided various services to the Company, such as use of office facilities, equipment, personnel and other administrative services. BISYS charges the Company an administrative service fee for these services designed to cover the costs of providing such services. The administrative service fee would not necessarily be the same if an unrelated party provided these services to the Company.

(A wholly owned subsidiary of The BISYS Group, Inc.)

# Supplemental Schedule—Computation of Net Capital Under Securities and Exchange Commission Rule 15c3-1

December 31, 2004

Total stockholder's equity from statement of financial condition  Deduct nonallowable assets		\$ 357,638
Receivable from affiliates	\$ 18,585	
Distribution fees receivable	53,634	
Prepaid expenses	 24,968	 97,187
Net capital	 	 260,451
Net capital requirement (greater of 12 1/2 percent of aggregate indebtedness or \$5,000)		 5,862
Excess net capital		\$ 254,589
Total aggregate indebtedness		\$ 46,900
Percentage of aggregate indebtedness to net capital		 18%

### Statement Pursuant to Paragraph (d)(4) of Rule 17a-5

There are no material differences between the net capital as shown above and the corresponding computation prepared by the Company for inclusion in its unaudited Part II A FOCUS Report filing at December 31, 2004.

(A wholly owned subsidiary of The BISYS Group, Inc.)
Supplemental Schedule—Determination of Reserve Requirements and
Information Relating to Possession or Control Requirements Under Securities
and Exchange Commission Rule 15c3-3
December 31, 2004

The Company claims exemption from the provisions of Rule 15c3-3 under Subparagraph (k)(1)—all customer transactions are limited to the sale and redemption of redeemable securities of registered investment companies and the Company does not handle customer funds.



PricewaterhouseCoopers LLP 100 East Broad Street, Suite 2100 Columbus OH 43215 Telephone (614) 225 8700 Facsimile (614) 224 1044

## Report of Independent Auditors on Internal Control Pursuant to Securities and Exchange Commission Rule 17a-5

To the Board of Directors and Stockholder of Mercantile Investment Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Mercantile Investment Services, Inc. (a wholly owned subsidiary of The BISYS Group, Inc.) (the "Company") for the period January 28, 2004 through December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and
- 2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess



whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

February 25, 2005

Pricewoferheeloger LLP